



## MEMORANDUM

**DATE:** December 7, 2020  
**TO:** Santé Physicians: Medicare Advantage Providers  
**FROM:** Kelly Lilles, Director, Physician Services  
**RE:** Aetna Medicare Advantage

---

This communication is for physician practices that are contracted with Santé Physicians on the Medicare lines of business.

Effective January 1, 2021, Santé Physicians and Aetna entered into a contract agreement for the following Aetna Medicare Advantage products:

- Aetna Medicare Preferred (DSNP)
- Aetna Eagle Plan (HMO)
- Aetna Medicare Plus Plan (HMO)

### What this means for Primary Care Physicians?

- Primary Care Physicians within Fresno, Kings and Madera Counties will start seeing Aetna Medicare Advantage members being assigned to their practice.
- Members that are aging in to Medicare can now choose Santé PCP's within Fresno, Kings and Madera Counties to utilize and be assigned to the Santé Physicians network. The enrollee must contact Aetna to be assigned.
- Having this contract will allow more options for Medicare Advantage members to utilize the Santé Physicians network during the Annual Enrollment Period (AEP) for 2021.

### What this means for Specialty Physicians?

- You will begin seeing referrals of Aetna Medicare Advantage members under Santé Physicians.
- We recommend that you verify eligibility and IPA assignment for each Aetna patient before scheduling an appointment and service.

If you have any questions concerning this contract, please contact Santé's Customer Service Department at (559) 228-5410.